

GRS.OFFSHORE RENEWABLES

STRATEGY. SOURCING. MARINE ASSETS.

A MEMBER OF  GROUP

23 EMPLOYEES

Each project stage, market segment, chartering and sale+purchase is covered by a specialized GRS team member.



8 OFFICES

Germany (Headquarter), France, Great Britain, Taiwan, South Korea, Japan, Australia, USA



100.000+ VESSELS IN DATABASE

Each offshore vessel, ferry, cruise ship or equipment type is covered by specialized GRS brokers.



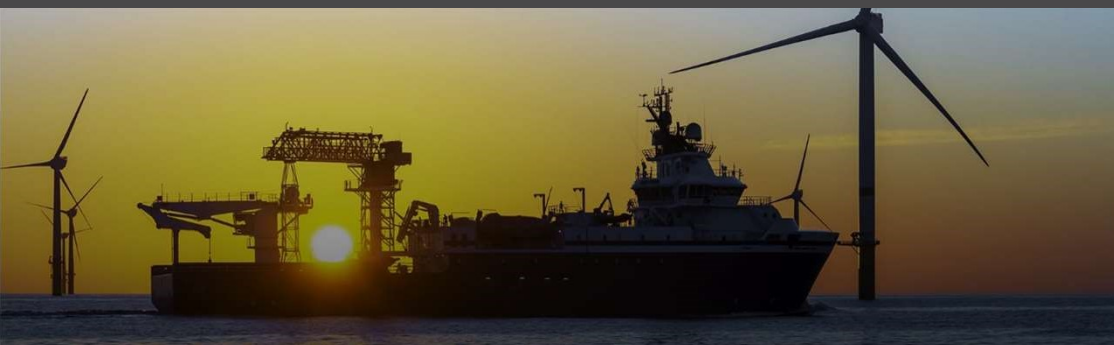
10+ YEARS OF EXPERIENCE

With more than one decade of experience, GRS is a strong partner to all clients.



STRATEGY+SOURCING

Consultancy service providing project management for offshore projects in renewable energy. From concept development through tender support and contract negotiations and closing, our service ensures the highest level of competition to maximize cost and time savings while delivering outstanding quality.



INVEST+FINANCE

Strategic advice, independency consultancy and corporate finance – with a focus on project financing, business transactions, due diligence, strategic analyses, restructuring and distressed or special situations.



OFFSHORE BROKERAGE

Benefit from our international network and an internal database containing more than 100,000 offshore vessels. Chartering, buying or selling an offshore vessel is an intricate procedure that requires in-depth market knowledge, an extensive international network, and trustworthy partners.



OFFSHORE SERVICES

Offshore Equipment, Cargo Run, Research & Consulting, Newbuilding or Conversion Projects, Valuation Reports: We combine technical expertise, market insight, and innovative thinking to bring your highly specialized project from the initial concept to the open seas.

STRATEGY+SOURCING

Strategy+Sourcing is a turnkey consultancy service providing project management for offshore projects in renewable energy.



Tender Support & Management

Preparation of tender documents and the implementation of the tender phase; optimized and highly competitive tender phase, to achieve cost and time savings together with highest quality in offerings received.

Project Consulting

Development and realization of offshore renewables projects - from early concept development: planning, coordination and implementation of project fundamentals, scopes of work and related interfaces within contractual set-up.



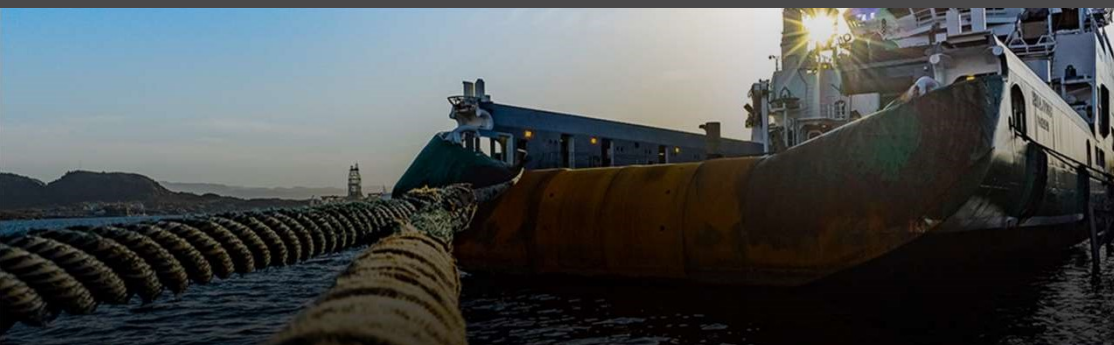
Contract Negotiation

Based on GRS expertise from over 1,500 contracts successfully closed in offshore projects, you benefit from bespoke support during the full contracting phase and negotiations.



CHARTERING

Benefit from our international network and an internal database containing more than 100,000 offshore vessels and offshore equipment.



Confidential and discreet

Secrecy guarantees the best price: enquiries on behalf of the clients, are published without names and project details. As experts for offshore vessels, GRS guides you through the market and brings the deal to a successful close.



Your trusted Partner

A truly independent partner who works diligently to ensure you get the best possible vessel for the most attractive price.



Saving You Money and Time

Supporting your charter project with expertise and competence: from the identification of requirements, negotiation and completion of the contract, for the entire chartering period. This service is free of charge for you.

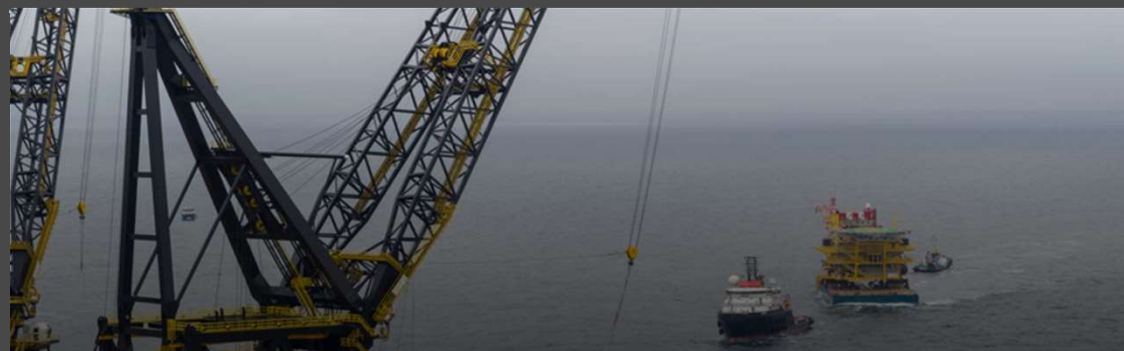
SALE+PURCHASE

Trust in our independence to find the best deal and reliability to ensure that the project runs smoothly.



Discreet and experienced Partners

Selecting potential offshore vessels, gathering offers from the sellers. Remaining the buyer's name anonymous, for protecting the client's reputation in the market. Providing a competitive environment and more favorable pricing.



Identification of Requirements

Definition of requirements, guidance on any technical questions, and surveying the offshore vessel market. Providing price guidance and availability of vessels without disclosing your inquiry to the market.



Contract Negotiation

Identifying the preferred vessel(s) and completing a vessel inspection. Drawing up a contract based on the terms and conditions of the best offer. Support through the contract notifications.

GRS' Skills and Principles to safeguard our clients' success

Maintaining permanent contact with all market participants:

Shipowners Charterers Shipyards Marine service providers

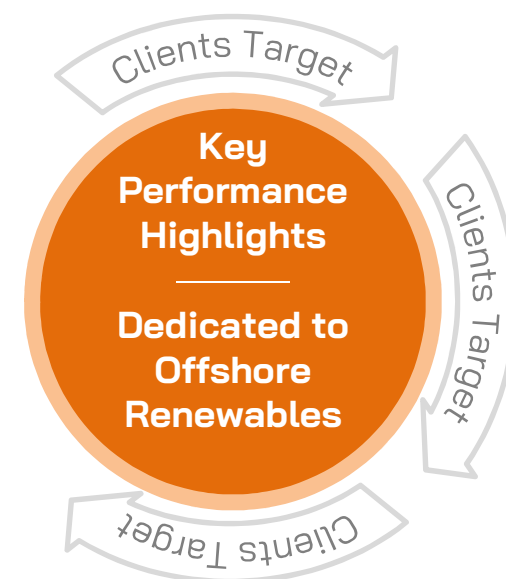
Having an overview on latest market developments / rates / availabilities

Assisting with experience from past projects / enquiries / contracts

Help avoiding uncovered risks and pitfalls in contract negotiations

Using software tools & databases to provide fast market overviews

Help clients defining their project requirements



GRS FOCUS

FORCED TO PERFORM

No Success – no Payment

We only get paid in case of success

Competitiveness

Thus, our highest aim to provide the best offer

Value for future Enquiries

Follow on business only if we have added actual value

FREE OF CHARGE

Admin kept simplest

No direct contractual relationship necessary

No Expenses / No Fees

No invoices from GRS to clients,
commission paid by the shipowner

Also no hidden Expenses

No price increase through our commission 4 Owners
value our service e.g. (technical & commercial guidance,
offering new business opportunities etc.)

NON-BINDING SERVICE

No Obligations

If we don't perform to clients' expectations – no
obligation to work with us





CRANE VESSEL



INSTALLATION VESSEL



GUARD VESSEL



PLATFORM SUPPLY VESSEL



WALK-2-WORK VESSEL (SOV)



CONSTRUCTION VESSEL



ANCHOR HANDLING TUG



SURVEY VESSEL



DIVE SUPPORT VESSEL



TUGBOAT



MULTICAT



MULTIPURPOSE TUG



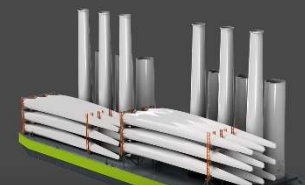
CREW TRANSFER VESSEL



ACCOMMODATION VESSEL



ACCOMMODATION PLATFORM



BARGE



CABLE LAYING VESSEL



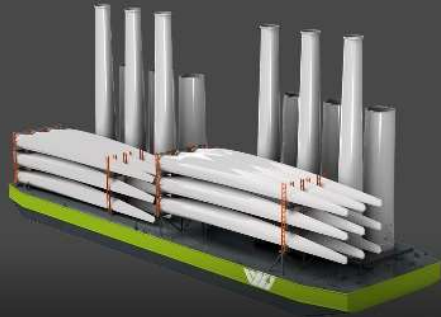
SEMISUBMERSIBLE VESSEL



FIELD SUPPORT VESSEL

3D VESSEL
PORTFOLIO
EXPLORE NOW





BARGE



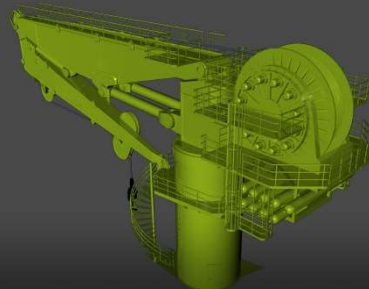
ACCOMMODATION MODULE



TRANSFER SYSTEM / GANGWAY



A-FRAME



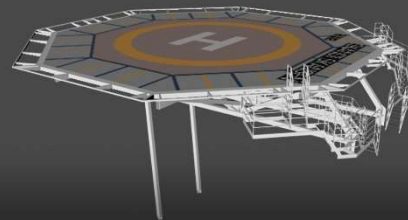
CRANE



**CABLE INSTALLATION
EQUIPMENT**



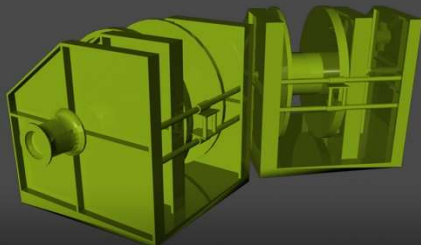
OFFSHORE CONTAINER



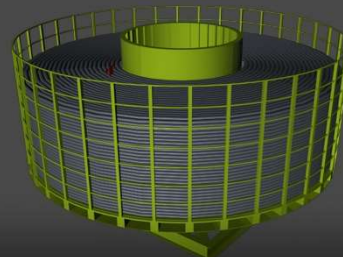
HELICOPTER DECK



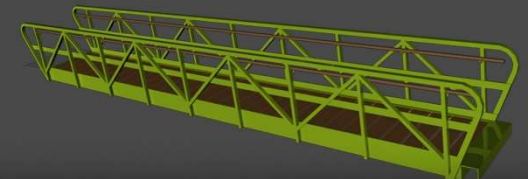
**REMOTELY OPERATED VEHICLE
(ROV)**



MOORING SYSTEM



CABLE CAROUSEL / TURNTABLE



MISCELLANEOUS EQUIPMENT

INVEST+FINANCE

Use our global network and our in-depth industry knowledge to provide fact-based analysis to facilitate strategic decision-making.



CORPORATE FINANCE

With a focus on project financing, business transactions, due diligence, strategic analyses, restructuring and distressed or special situations.



STRATEGIC ADVICE

Independent consultancy services for financial and strategic investments in offshore wind and maritime projects.



MARKET EXPERTS

Expert project finance and M&A (mergers & acquisition) transaction support in a specialized industry.

CARGO RUN

Transporting a large volume of goods or just a small load: The rideshare opportunity for containers, goods, liquid goods or break bulk with a high degree of flexibility, as a quick transport or a low-cost option.



VALUATION REPORT

Carrying out valuations of individual offshore vessels and entire fleets – for our clients and various financial institutions. Assisting in developing an effective sales strategy.



MARKET RESEARCH

Prepared data on current market developments. Analyzing vessel availability and tackle potential local bottlenecks. Identifying new business relationships and synergies between potential cooperation partners.



OFFSHORE SERVICE BROKERAGE

Access to a broad selection of different contractors and offshore service providers – fast, independent and free of charge. Assisting in finding the most competitive contractors and attractive package deal.

Orsted

PRYSMIAN
CABLES & SYSTEMS

ALSTOM

Van Oord
Marine Ingenuity

seajacks

J-UB
JACK-UP BARGE

DNV

IBERDROLA

ABB

EMS
Maritime Offshore

RWE

Petrofac

EnBW

Ballast Nedam

nordic yards

GLOBAL TECH I

SCALDIS
SALVAGE & MARINE CONTRACTORS N.V.

Ocean Breeze Energy

DJN Jan De Nul
GROUP

Sea Terra

FUGRO

wpd
think energy

SIEM
OFFSHORE CONTRACTORS

Technip

EIFFAGE
IEMANTS

VATTENFALL

edf
renewables

WindMW

NSW
a General Cable company

台灣國際造船股份有限公司
CSBC CORPORATION, TAIWAN

Boskalis

e-on

PARK WIND

NDE
Offshore

HITACHI

Nordsee One
GmbH

Tennet

SIEMENS

ENGIE
by people for people®

NKT

EWE

TOKYO KISEN Co., Ltd.

sapura
energy

Ingeteam

SEMCO
marine

Trianel

DEME
Dredging, Environmental
& Marine Engineering

BOHLEN
BOYEN
MEMBER SAG GROUP

RHENUS
LOGISTICS

HEEREMA

MANAGEMENT



MATTHIAS MROSS
MANAGING PARTNER



PHILIPPE SCHÖNEFELD
MANAGING PARTNER

STRATEGY+SOURCING



ALISTAIR MCKAY
SENIOR STRATEGY+
SOURCING MANAGER



VALENTINO GALLO
BUSINESS DEVELOPMENT
ADVISER US



NAMHEE LIM
SALES DEVELOPMENT
MANAGER



EONSIK KIM
SALES DEVELOPMENT
MANAGER

SALE+PURCHASE



CAMILLA RAPOSIO
SALE+PURCHASE
MANAGER



HELLI GANDHI
SALE+PURCHASE
MANAGER

ADMINISTRATION



BERND MEYER
HEAD OF ACCOUNTING
& ADMINISTRATION



PEGGY LIN
MANAGER BUSINESS
INTELLIGENCE



CAHERINE PASCAL
MANAGER
DATAMANAGEMENT



MEGHA SHARMA
MANAGER
DATAMANAGEMENT

CHARTERING



ALEX NEGULESCU
SENIOR CHARTERING
MANAGER



ROMAN GREINER
BRANCH MANAGER TAIWAN &
SENIOR CHARTERING &
SALE+PURCHASE MANAGER



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STRATEGY+SOURCING
AND CHARTERING
MANAGER UK



OSCAR CLEVE
CHARTERING
MANAGER



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MANAGER TAIWAN



MAX-HENRI HERRMANN
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MANAGER



FRANÇOIS RICHARD
CHARTERING & S+P
MANAGER FRANCE +
MEDITERRANEAN



MELISSA VELOSO
CHARTERING & S+P
MANAGER FRANCE +
MEDITERRANEAN



**BRIAN CHANG WON
PLAENOE**
CHARTERING & S+P
MANAGER SOUTH
KOREA


INVEST+FINANCE MARKETING



UWE SCHULDT
HEAD OF
INVEST+FINANCE



SABINE ULRICHS
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APPENDIX

EXAMPLES OF SOME RECENT GRS BROKER PROJECTS



GRS is brokering all kind of W2W vessel for hot commissioning of turbines in European windfarms. Accommodation and transfer of more than 100 persons, storage and transfer of cargo.

GRS Turnkey Project with a 5 in 1 Fixture.
GRS arranged a Jack up, PSV, ERRV,
Guard vessel and CTV Fixing for the BORWIN
Gamma Offshore Converter Station.



🇸🇦 Charterer
🇳🇱 Owner
🇩🇪 Project



🇫🇷 Charterer
🇳🇴 Owner
🇫🇷 Project

Serving also the WAVE and TIDAL energy sector; a tidal turbine prototype was successfully installed by Ocean Installer off the Normandy coast. GRS assisted the client with the procurement of the Transport & Installation (T&I) contractor.



-  Buyer
-  Seller
-  Project

GRS managed the sale of the Dive Support Vessel formerly known as "Adams Aquanaut". This 73m long DP2 vessel got a major refit and conversion and is operating successfully in Northern Europe.

GRS provided chartering services for the Formosan One Phase 2 Project. A shallow draft DP2 vessel has been fixed by GRS for a European client active in the Offshore Wind Market in Taiwan.



-  Charterer
-  Owner
-  Project



-  Charterer
-  Owner
-  Project

GRS brokered the JB-117 and the Seajacks Leviathan for the DolWin Gamma windfarm - with more than 230 berths in total. A special project with 2 years of preparation and more than 520 charter days.