

## How GRS Sources the Right Vessel for your Offshore Project

GRS.OFFSHORE RENEWABLES provide the full scope of services which are necessary to successfully charter the right vessels / equipment for your offshore wind farm project.

The process of finding the suitable vessels / equipment is divided into three phases:

### 1 Definition of your enquiry



CLIENT



We jointly define your enquiry, and provide you with first indications of suitable vessels. In this phase, all information remains private and confidential between you and GRS.

Your advantages:

1. We guide you on technical issues and additional tasks which could be conducted by the vessel, based on experience gained in similar projects.
2. Through our up to date database and extensive network of Owners we can provide price guidance and availabilities without disclosing your enquiry to the market.

### 2 Clarify technical issues and collect binding offers



CLIENT



Thereafter we will send the enquiry to multiple Owners of suitable vessels. We will clarify technical and commercial issues, and get you binding offers.

Your advantages:

1. You remain anonymous initially. That avoids price increases and protects your reputable company name in the market.
2. You get access to the whole market just by approaching GRS.
3. We build up a competitive situation that leads to competitive prices.



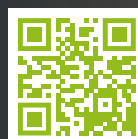
Vessel 1

Vessel 2

Vessel 3

## 3D VESSEL PORTFOLIO

EXPLORE NOW >



### 3 Negotiations, closing and post-fixture

After we have jointly identified and shortlisted your preferred vessel(s), we will set up a charter contract based on the terms and conditions of the best offer.

Your advantages:

1. We will guide you in regard to potential risks and useful additional clauses.
2. After the contract is signed, we as intermediaries will be available for all questions and queries during the whole charter period.
3. We will assist you keeping important deadlines and declaration of options in mind, and will help you find solutions when it comes to any disputes.



CLIENT



Vessel X

As true intermediaries we take off considerable workload from you, as well as the Owners sales department. According to international shipping standards, we charge our fee from any of the Owner you choose, and only if a contract is signed. That means our service to you is entirely free of charge.

As we do not own any vessels ourselves, nor work exclusively for any Owners, we have the opportunity to focus on the interests of the Charterer. Therefore, it is our biggest aim to serve you to the fullest satisfaction, in order to build up a long lasting and trusting co-operation.

To learn more about our services and to take a closer look at our vessel portfolio please also see:

[www.grs.group](http://www.grs.group)



## GET IN TOUCH WITH ONE OF OUR OFFICES WORDLWIDE.

[WWW.GRS.GROUP/CONTACT](http://WWW.GRS.GROUP/CONTACT)