

GRS Press release November, 2019**Global Renewables Shipbrokers starts strategic partnership with COLI Schiffahrt & Transport GmbH & Co. KG in Japan****Globally leading consultancy and specialist shipbroker for the planning and installation of offshore renewable energy projects focuses on growth markets in Asia**

(Hamburg, Nov 2019) Global Renewables Shipbrokers (GRS) from Hamburg is celebrating the start of the strategic partnership with COLI Schiffahrt & Transport GmbH & Co. KG in the offshore renewables market in Japan.

The aim of the cooperation is to provide fast and first-class project development of offshore wind farm projects in Japan. "With COLI a competent and experienced partner in the field of break bulk and project cargo – especially between Europe and Far East – is by our side," explains Matthias Mroß, GRS Managing Partner. "With CPC Consolidated Pool Carriers (Asia) Co. Ltd. the COLI Group has already been successfully established in Japan since 1997."

GRS is one of the worldwide leading consultancy and shipbroking businesses in offshore wind, wave and tidal energy. As an independent advisor, GRS supports the negotiation of all contracts across all value creation stages of the entire project development. At the subsequent installation and operation stage, GRS, as an internationally operating and independent specialist shipbroker, takes on the chartering of all vessels and crews required as well as the contracting of all further offshore service providers.

"The market entry to Japan is ideal at this point in time," says Mroß. "Currently all levers are set in motion to achieve the ambitious plans for the expansion of offshore wind energy in Japan. We have monitored the offshore renewables market in Japan for a long time. Now we take the opportunity to enter this market. Building on our experience and expertise, we can ensure that mistakes will be avoided and expansion targets achieved."

"We look forward to a successful collaboration with GRS. Together, we are able to guarantee the market a broad service portfolio as well as a reliable and swift implementation. All parties will benefit from the synergies created," Herbert Lösing, managing director at COLI Schiffahrt & Transport GmbH & Co. KG points out.

The expansion of offshore wind energy in Japan is progressing in a dynamic way. The legislative adaption at the end of 2018 paved the way for all future developments of "far offshore" projects

Managing Director: Philippe Schönefeld / Matthias Mroß

GRS Global Renewables
Shipbrokers GmbH
Stadthausbrücke 7
20355 Hamburg, Germany

T +49 40 411 60 68 0
F +49 40 411 60 68 99
E info@grs-offshore.com
W www.grs-offshore.com

Registered Office: Hamburg
Court of Registry: Hamburg
Commercial Registry: HRB 119000
DE278136733

Bank Account
HypoVereinsbank
IBAN Euro Account:
DE29 2003 0000 0010 9842 68

IBAN USD - Account:
DE50200300000010984278
Swift (BIC) HYVEDEMM300

in Japan. After a few offshore wind test projects, the next larger commercial scale projects will be installed within the next two years. This is followed by already successfully tendered windparks with the imminent project contracting. With its long coastline and high wind speeds Japan is in a very good position for establishing offshore wind projects in a large scale.

Press Contact

Sina Ingber | GRS Marketing & Projects | T +4940411606816 | M s.ingber@grs-offshore.com
Doortje Koch | COLI Schiffahrt & Transport GmbH & Co KG | T +494033971813 |
M doortje.koch@coli-shipping.com

About GRS

Established in 2011, GRS is the first independent shipbroker to specialize in the chartering, purchase and sale of offshore tonnage and equipment in the field of renewable energy. GRS supports its customers in global and independent procurement and tendering procedures and identifies possible cost reductions for all important suppliers of the offshore wind industry. The whole team works according to the company's motto "Any Vessel Anytime" in order to offer its clients the best prices, availabilities and service providers in the market. Starting with the first day of planning and for each project stage, GRS supports its customers worldwide by using its comprehensive database in the search for suitable vessels, proven shipping companies and offshore service providers. Detailed expertise and a network that has grown worldwide make GRS the leading shipbroker for offshore tonnage in renewable energy.

More information is available at www.grs-offshore.com.

About COLI



As specialized broker, carrier and logistic partner COLI has been providing successful made-to-measure and cost-efficient transportation solutions for worldwide marine transportation of conventional, break bulk, heavy lift and project cargoes for more than 45 years. COLI offers substantial market and project knowledge through its international offices, affiliates and agent network. Established in 1974 in Hamburg and Bremen, COLI meanwhile operates several offices in Europe and Asia, incl. Istanbul, and also Sao Paulo and Houston.

More information is available at www.coli-shipping.com

COLI Schiffahrt & Transport GmbH & Co. KG
Großer Grasbrook 10
20457 Hamburg
Germany
Phone +49 40 3397180
Email hamburg@coli-shipping.com

CPC Consolidated Pool Carriers (Asia) Co., Ltd.
7th Floor, Kibun daiichi bldg.
7-5-3-, Tsukiji, Chuo-ku
Tokyo, 104-0045 / Japan
Phone +81 3 3541 9191
Email cpc@cpc-asia.co.jp